

# COMPANY PROFILE

OF



**Densiv Technologies Limited**

**2018**



**Densiv Technologies limited**

**Office at National Oil Building Opposite Central Police Station**

**P.O Box, 12170-20100,**

**Nakuru, Kenya**

**Telephone No.: 0703730933, 0719875356, 0700701291**

**Email address: [info@densivtechnologies.com](mailto:info@densivtechnologies.com)**

**Website: [www.densivtechnologies.com](http://www.densivtechnologies.com)**

## **COMPANY BACKGROUND**

**Densiv Technologies Limited** registered under **Companies Act of 2015** was established to fill a perceived gap in the provision of ICT services to suit various industrial activities in Kenya. With the economic development in Kenya in mind, Densiv Technologies aims in providing professional services to institutions growing and successful business/ organizations enterprises at affordable costs.

The support areas include, Software Development, ICT Trainings, Online Content Management, Online Marketing, E-governance, and general ICT consultancy.

We are committed to apply and treat all our clients (big or small) professionally & to satisfying our clients' changing & emerging needs through the consistent delivery of ethical, efficient and high-quality services.

## **COMPANY MISSION**

Our Mission is to aid in the contribution innovative ideas to institutions and organizations towards economic development through professional guidance towards attaining their strategic objectives.

Our passion is geared towards improving our client's ability to satisfy their customers' needs by providing them with quality services & information to assist in the development of focused and relevant market-driven strategies.

## **COMPANY VISION**

To grow gradually and rapidly to become a professional international powerhouse providing noble ICT solutions.

To be a major innovative solutions provider in Kenya and Africa as a whole.

## **OUR OBJECTIVE**

The principal goal of Densiv Technologies Limited is to focus on continuous improvement in quality, customer care, value addition, robust ICT solutions and management spheres of human resource, strategic, financial and procurement.

## **OUR SERVICES**

Densiv Technologies Limited is a reputable quality provider of ICT solutions and seeks to offer management solutions to wide range of clients. Our ability to reach a wide number of professional consultants put us at a vantage point where able to tackle various management challenges facing the market today.

The company runs numerous training courses for all cadres of staff in different organisations. However, our key competencies lie in the following areas:

### **Software Development**

At Densiv Technologies Ltd, we offer our clients the best tailor-made software to suit dynamic needs of their business ranging from Mobile Apps, Desktop, Web Apps, and many more. Whether network-based or cloud-based our software solutions come with intensive customer support and training on demand to ensure

### **Online Marketing**

We have core competences in this area having trained a number of organizations and guided their social media department overtime. We help our clients acquire knowledge and skills to enable them run their organisations online presence in a changing and demanding environment where ICT is directly applicable.

### **General ICT Consultancy**

This is another of our area of competence and also very important areas in organizations today. Many organizations have undertaken to improve their organizations by enhancing teamwork. We have a simple but a modern way of helping your organization procurement procure certified, durable and reliable ICT equipment's and services.

### **ICT Capacity Building**

Densiv Technologies Ltd utilizes its expertise and through its partners in the public and private sector to offer custom training packages in ICT, management and governance and more. Our aim is to ensure that every client gets quality capacity building in their respective sectors in order to enhance their services and products.

## **HOW WE WORK**

We recognize that the customer is the reason for our existence. We believe our primary task is to respond to customers' needs. Our language and behavior will be sensitive to customers' needs.

We recognize that when customers come to us, they are seeking solution to their problems. We will therefore endeavor at all times to resolve their problems with dignity, respect and in accordance to laid down policies and procedures

Our clients choose to retain us on an ongoing basis, where we provide continuous marketing services support. In doing so, we often work alongside in-house professionals to give an independent resource of wide-ranging experiences, contacts and expertise.

Other clients prefer to use our services on ad hoc basis to handle special projects and peak workloads or give objective analysis and advice that is unencumbered by internal politics and prejudices. At the onset of any programme of activity, a comprehensive strategy document is prepared, detailing precise tactics. It shows how agreed objectives are to be met and over what timescale. In this way, performance is constantly monitored, and adjustments made to embrace changes within the organization or its markets.

Densiv Technologies Limited is earning a reputation for working particularly closely to its clients, viewing itself as very much an extension of an organization's own internal department. This ensures that we are well placed to identify and exploit Marketing opportunities and to encourage the sort of mutual trust that is the hallmark of the finest client/consultancy relationships.

## **MANAGEMENT STRUCTURE**

Densiv Technologies Limited is managed by three directors on day-to-day basis assisted by associates from different professional background. The team comprises of a multi-disciplinary group of persons with competencies in ICT and management consultancy.

The group's expertise derives from the practical experience of its core team, staff and associate professionals. Other experts are brought on board as issues and situation demand. Densiv Technologies Ltd has a pool of highly qualified resource persons who are drawn from all sectors of the economy. Being professionals in their own right, they are experts in their areas and have in-depth practical knowledge backed by up to-date academic knowledge and research.

### **BITOK KIPKORIR KENNEDY**

Mr. Bitok is the Managing Director Densiv Technologies Limited, a graduate in Information Technology from Jomo Kenyatta University of Agriculture and Technology. He also has acquired training in Google digital skills for Africa (Google Int.). Mr. Bitok has extensive experience in Software development, website development, Online marketing, computer maintenance and repair and Video Production (T.V Advertisements).

### **SAID AHMED ABDINOOR**

Mr. Ahmed is the Director at Densiv Technologies Limited and businessman with interests in agriculture sector and technology.

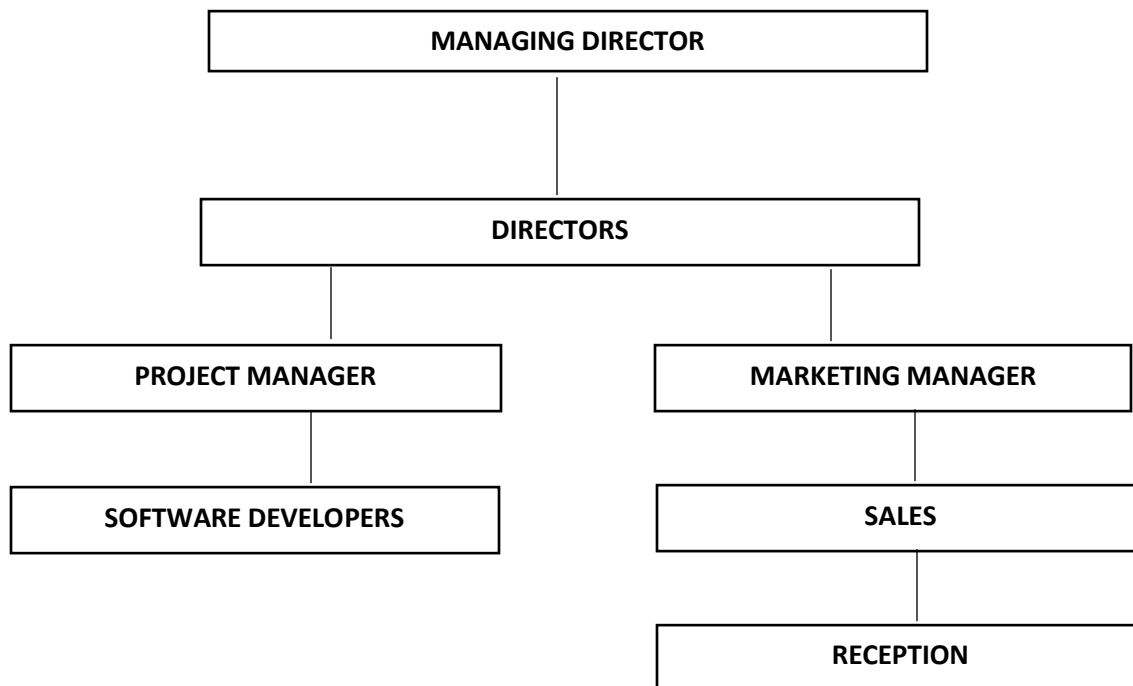
## **MOHAMED ABDIRAHMAN**

Mr. Mohamed Abdirahman is a Director at Densiv Technologies and businessman with interests in hospitality sector.

## **KHALID AHMED**

Mr. Khalid is a Director at Densiv Technologies and businessman with interests in technology sector, agriculture and petroleum products.

## **COMPANY STRUCTURE**



## OUR HAPPY CLIENTS

- JKUAT (Nakuru Campus, Kakamega Campus, Kitale Campus) – CMS training
- Nakuru County Government (Custom Information Systems), Administrative Staff ICT Training- issued with JKUAT Certificates
- Silvergold Property Management Limited – (REMS)
- NewNak Management Consultants Limited – (Website)
- Egerton University – Department of Environmental Science (E-learning portal)
- Nandi County Government – (County Call Centre) *ongoing*
- Ollessos Ward (Nandi County) – Ward Website
- Falcon Service Station Ltd – E-commerce Portal
- Sirikwa Ward (Nakuru County) – Ward website *ongoing*
- Wajir County Government – (Capacity Building of County Staff) *ongoing*
- Ezzarra Bookings Limited – Integrated Online Booking System
- Gilbert Wildlife – WCMS
- Manama Contractors Limited – Website
- Pro-writers Limited Kenya -Website



## Contact Us



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